

### What are we announcing?

SnapAV has agreed to acquire Access Networks.

#### Tell me more about Access Networks?

Access Networks is a premier, enterprise-grade networking solutions provider for professional installers. Sophisticated network solutions are designed and maintained based on a simple premise: Keeping You Connected™. Read more on the website: https://www.accessnetworks.com/.

### What does Access Networks sell?

Access Networks offers networking system design services and a complete line of enterprise-grade networking products including wireless access points, controllers, routers, firewalls and switches.

### Why is SnapAV acquiring Access Networks?

Access Networks is the leading provider for networking design solutions including products, system design, configuration, monitoring, and support. By acquiring Access Networks, SnapAV secures a managed network services capability that complements our existing OvrC-enabled networking solutions with Araknis and Pakedge.

### What does this mean for Araknis and Pakedge?

All three brands will coexist as we continue to expand our networking strategy. Araknis and Pakedge are our OvrC-enabled networking solutions, and Access Networks delivers managed networking design and deployments. This supports our ongoing effort to be the best place to buy networking. Over time, Access Networks products will join the OvrC ecosystem, expanding options for Partners and their projects.

## Will I be able to buy Access Networks products on SnapAV/Control4 Partner Portals and brick-and-mortar Stores?

Soon! We are planning to launch Access Networks products on our portals and local stores in the future. Only Here will our Partners have access to a complete networking portfolio with availability through our award-winning eCommerce platform and SnapAV Pro Stores across the United States.

# Can SnapAV Partners have a system designed by Access Networks with Araknis/Pakedge/Wattbox products?

Not initially. In the future our goal is to offer a comprehensive design service that covers the breadth of our networking product offering and smart power.

## How do I have Access Networks design my next network?

If you are already an authorized Access Networks dealer, continue using their portal as you always have. If you are not an Access Networks dealer - and would like purchase products and/or design services - in the short-term you can become a dealer by visiting the <u>Access Networks website</u>. In the future, we intend to make Access Networks products and services widely available to all SnapAV Partners.

## Where will Access Networks product be available?

US and Canada for now, but we will keep everyone updated on any additional international offerings.

## Do Access Networks products work with OvrC?

Not yet. Our future product roadmap will include OvrC-enablement of Access Networks branded products.